## CARE FOR THE HOMELESS AND AFFILIATES



Consolidated Financial Statements and Supplementary Information (Together with Independent Auditors' Report)

Years Ended December 31, 2019 and 2018

### MARKS PANETH

ACCOUNTANTS & ADVISORS

#### **CARE FOR THE HOMELESS AND AFFILIATES**

### CONSOLIDATED FINANCIAL STATEMENTS WITH SUPPLEMENTARY INFORMATION (Together with the Independent Auditors' Report)

#### YEARS ENDED DECEMBER 31, 2019 AND 2018

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#### INDEPENDENT AUDITORS' REPORT

The Board of Directors
Care for the Homeless and Affiliates

We have audited the accompanying consolidated financial statements of Care for the Homeless and Affiliates (the "Organization"), which comprise the consolidated statement of financial position as of December 31, 2019, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2019, and the changes in its net assets and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Prior Period Consolidated Financial Statements**

The consolidated financial statements of the Organization as of and for the year ended December 31, 2018, were audited by other auditors whose report dated September 30, 2019, expressed an unmodified opinion on those consolidated financial statements.



#### Report on Supplementary Information

Marks Paneth UP

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating supplemental information on pages 18-20 is presented for the purpose of additional analysis of the consolidated financial statements rather than to present financial position, change in net assets and cash flows of the individual organizations, and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in our audit of consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

New York, NY July 31, 2020



## CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF DECEMBER 31, 2019

	2019	2018
ASSETS		
Current Assets		
Cash and cash equivalents (Notes 2D and 12)	\$ 986,384	\$ 682,743
Investments (Notes 2E, 4 and 5)	2,118,084	2,134,105
Government grants and contracts receivable (Notes 2F and 2H)	3,758,308	2,936,841
Accounts receivable - patients, net (Notes 2G, 2H and 6)	1,134,647	1,044,953
Prepaid expenses and other assets	242,484	129,470
Total current assets	8,239,907	6,928,112
Escrow deposits (Note 2I)	122,548	112,548
Property and equipment, net (Notes 2J and 7)	9,357,870	7,043,213
TOTAL ASSETS	\$ 17,720,325	\$ 14,083,873
LIABILITIES Current Liabilities		
Accounts payable and accrued expenses	\$ 3,756,940	\$ 2,953,031
Refundable advances from grantors (Note 2F)	4,539,665	2,258,213
Deferred revenues (Note 2K)	102,197	103,812
Loans payable - current (Note 8)	527,483	489,707
Total current liabilities	8,926,285	5,804,763
Deferred rent (Notes 2L and 9A)	2,067,996	1,338,073
Loans payable (Note 8)	<u>5,803,175</u>	6,331,293
TOTAL LIABILITIES	16,797,456	13,474,129
COMMITMENTS AND CONTINGENCIES (Note 9)		
NET ASSETS		
Without donor restrictions (Note 2C)	198,990	118,967
With donor restrictions (Notes 2C and 10)	723,879	490,777
TOTAL NET ASSETS	922,869	609,744
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 17,720,325</u>	\$ 14,083,873

#### CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	For the	Year Ended December 3	31, 2019	For the Year Ended December 31, 2018				
	Without Donor Restrictions	With Donor Restrictions	Total 2019	Without Donor Restrictions	With Donor Restrictions	Total 2018		
REVENUE								
Net patient services revenues (net of contractual allowances) (Note 2M)	\$ 4,827,732	\$ -	\$ 4,827,732	\$ 4,098,870	\$ -	\$ 4,098,870		
Public Health Services Section 330(h) - contract (Notes 2F and 12)	6,197,265	-	6,197,265	6,040,218	-	6,040,218		
NYC Department of Homeless Services - contract (Notes 2F and 12)	9,139,477	-	9,139,477	8,345,645	-	8,345,645		
Government grants and contracts (Note 2F)	5,743,302		5,743,302	1,244,798		1,244,798		
Total government grants and contracts revenue	21,080,044	-	21,080,044	15,630,661	-	15,630,661		
Net investment return (loss) (Note 4)	283,978	-	283,978	(62,329)	-	(62,329)		
Contributions (Note 2P)	96,051	602,955	699,006	104,739	403,000	507,739		
Special event (net of direct cost of \$0 and \$51,105, respectively)	-	-	-	54,991	-	54,991		
Meaningful use incentives (Note 2O)	42,500	-	42,500	· -	_	- -		
Other income	544,661	-	544,661	271,732	-	271,732		
Net assets released from restrictions	369,853	(369,853)	<u> </u>	392,799	(392,799)			
Total support and other income	1,337,043	233,102	1,570,145	761,932	10,201	772,133		
TOTAL REVENUE	27,244,819	233,102	27,477,921	20,491,463	10,201	20,501,664		
EXPENSES								
Program services:								
Medical clinics	11,133,605	-	11,133,605	9,771,264	-	9,771,264		
Residential services at 52nd Street	3,735,104	-	3,735,104	<u>-</u>	-	<u>-</u>		
Residential services at Susan's Place	7,085,684		7,085,684	7,110,786		7,110,786		
Total program services	21,954,393		21,954,393	16,882,050		16,882,050		
Supporting services:								
Management and general	4,000,328	-	4,000,328	3,715,689	-	3,715,689		
Fundraising	370,912	<del>-</del>	370,912	372,995		372,995		
Total supporting services	4,371,240	<del>-</del>	4,371,240	4,088,684	<del>-</del>	4,088,684		
TOTAL EXPENSES	26,325,633	<u> </u>	26,325,633	20,970,734	<del>-</del>	20,970,734		
CHANGE IN NET ASSETS BEFORE DEPRECIATION AND AMORTIZATION	919,186	233,102	1,152,288	(479,271)	10,201	(469,070)		
Depreciation and amortization	(839,163)		(839,163)	(695,316)		(695,316)		
CHANGE IN NET ASSETS	80,023	233,102	313,125	(1,174,587)	10,201	(1,164,386)		
Net assets - beginning of year	118,967	490,777	609,744	1,293,554	480,576	1,774,130		
NET ASSETS - END OF YEAR	\$ 198,990	\$ 723,879	\$ 922,869	\$ 118,967	\$ 490,777	\$ 609,744		

## CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

(With Comparative Totals for the Year Ended December 31, 2018)

		Program Ser	vices	5		Supporting Services					_		
		Residential		Residential	Total	Management	F	undraising		Total	_		
	Medical	Services at		Services at	Program	and		and		Supporting		2019	2018
	Clinics	52nd Street		Susan's Place	Services	General	De	velopment		Services		Total	Total
Salaries	\$ 4,407,964	\$ 883,496	\$	1,757,716	\$ 7,049,176	\$ 2,157,491	\$	231,285	\$	2,388,776	\$	9,437,952	\$ 8,032,195
Payroll taxes and employee benefits (Note 11)	902,390	180,868		516,916	1,600,174	441,678		47,348		489,026		2,089,200	1,930,654
Total salaries and related costs	5,310,354	1,064,364		2,274,632	8,649,350	 2,599,169		278,633		2,877,802		11,527,152	 9,962,849
Program supplies	1,794,298	98,048		79,577	1,971,923	-		-		-		1,971,923	1,199,017
Medical provider expenses	1,491,406	-		-	1,491,406	-		-		-		1,491,406	1,415,059
Consulting and professional services	1,053,956	517,713		2,052,007	3,623,676	639,202		7,813		647,015		4,270,691	3,598,598
Occupancy (Note 9A)	188,760	1,638,449		1,343,062	3,170,271	218,671		18,666		237,337		3,407,608	1,667,984
Maintenance and repairs	169,786	82,398		123,039	375,223	21,739		1,856		23,595		398,818	258,178
Publication and printing	63,594	1,330		1,515	66,439	38,759		7,460		46,219		112,658	89,482
Office expenses	117,345	54,100		21,951	193,396	99,883		11,878		111,761		305,157	212,716
Insurance	189,457	60,249		77,809	327,515	39,787		5,250		45,037		372,552	240,143
Telephone	231,128	59,418		35,226	325,772	40,628		6,087		46,715		372,487	459,097
Postage and delivery	4,798	-		1,205	6,003	6,071		1,277		7,348		13,351	11,900
Travel expenses	48,256	8,095		95,230	151,581	27,736		331		28,067		179,648	193,738
Equipment	313,115	52,778		43,546	409,439	104,535		14,764		119,299		528,738	247,781
Membership and dues	410	-		650	1,060	22,868		201		23,069		24,129	19,407
Meetings and conference	41,761	7,267		14,646	63,674	19,166		4,729		23,895		87,569	118,713
Advertising	96,059	-		-	96,059	93,839		-		93,839		189,898	219,042
Food	17,157	90,895		388,097	496,149	25,256		2,904		28,160		524,309	466,142
Interest (Note 8)	-	-		533,492	533,492	-		-		-		533,492	571,043
Miscellaneous	 1,965	 			 1,965	 3,019		9,063		12,082		14,047	 19,845
Total operating expenses before	11,133,605	3,735,104		7,085,684	21,954,393	4,000,328		370,912		4,371,240		26,325,633	20,970,734
depreciation and amortization													
Depreciation and amortization (Note 7)	 48,627	 39,083		680,670	 768,380	 70,783			_	70,783		839,163	 695,316
TOTAL EXPENSES	\$ 11,182,232	\$ 3,774,187	\$	7,766,354	\$ 22,722,773	\$ 4,071,111	\$	370,912	\$	4,442,023	\$	27,164,796	\$ 21,666,050

### CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018

		Program Services			Supporting Services									
				Residential		Total		Management	F	undraising		Total		
		Medical		Services at		Program		and		and		Supporting		
		Clinics		Susan's Place		Services		General	D	evelopment		Services		Total
Salaries	\$	4,345,595	\$	1,772,896	\$	6.118.491	\$	1,680,917	\$	232,787	\$	1,913,704	\$	8,032,195
Payroll taxes and employee benefits (Note 11)	Ψ	1,019,487	Ψ	467,735	Ψ	1,487,222	Ψ	389,030	Ψ	54,402	Ψ	443,432	Ψ	1,930,654
Total salaries and related costs		5,365,082		2,240,631	-	7,605,713		2,069,947		287,189		2,357,136		9,962,849
Program supplies		1,084,604		112,548		1,197,152		1,865		_		1,865		1,199,017
Medical provider expenses		1,415,059		-		1,415,059		-		_		-		1,415,059
Consulting and professional services		759,577		2,010,049		2,769,626		795,795		33,177		828,972		3,598,598
Occupancy (Note 9A)		166,587		1,303,766		1,470,353		185,319		12,312		197,631		1,667,984
Maintenance and repairs		105,276		99,762		205,038		52,284		856		53,140		258,178
Publication and printing		68,603		28		68,631		17,378		3,473		20,851		89,482
Office expenses		25,868		35,446		61,314		143,682		7,720		151,402		212,716
Insurance		28,093		119,688		147,781		90,560		1,802		92,362		240,143
Telephone		300,290		46,358		346,648		104,964		7,485		112,449		459,097
Postage and delivery		7,137		1,338		8,475		2,868		557		3,425		11,900
Travel Expenses		74,380		97,166		171,546		21,456		736		22,192		193,738
Equipment		137,321		22,821		160,142		82,696		4,943		87,639		247,781
Membership and dues		13,655		-		13,655		4,440		1,312		5,752		19,407
Meetings and conference		32,314		26,621		58,935		57,561		2,217		59,778		118,713
Advertising		158,084		-		158,084		60,607		351		60,958		219,042
Food		15,366		423,330		438,696		24,267		3,179		27,446		466,142
Interest (Note 8)		-		571,043		571,043		-		-		=		571,043
Miscellaneous		13,968		191		14,159		-		5,686	_	5,686		19,845
Total operating expenses before depreciation and amprtization		9,771,264		7,110,786		16,882,050		3,715,689		372,995		4,088,684		20,970,734
Depreciation and amortization (Note 7)			_	614,192		614,192		81,124			_	81,124		695,316
TOTAL EXPENSES	\$	9,771,264	\$	7,724,978	\$	17,496,242	\$	3,796,813	\$	372,995	\$	4,169,808	\$	21,666,050

#### CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

		2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets	\$	313,125	\$ (1,164,386)
Adjustments to reconcile change in net assets to			
net cash provided by operating activities:			
Depreciation		839,163	695,316
Net realized and unrealized (gain) loss on investments		(283,979)	98,946
Changes in operating assets and liabilities:			
(Increase) decrease in assets:			
Government grants and contracts receivable		(821,467)	925,590
Accounts receivable - patients		(89,694)	(90,811)
Prepaid expenses and other assets		(113,014)	(31,588)
Increase (decrease) in liabilities:			
Accounts payable and accrued expenses		803,909	821,134
Refundable advances from grantors		2,281,452	374,450
Deferred revenues		(1,615)	103,812
Due to funders		-	(121,245)
Deferred rent		729,923	 (48,618)
Net Cash Provided by Operating Activities		3,657,803	 1,562,600
CASH FLOWS FROM INVESTING ACTIVITIES:			
Escrow deposits		(10,000)	(10,000)
Purchase of investments		-	(36,421)
Proceeds from sale of investments		300,000	-
Purchases of property and equipment		(3,153,820)	(703,489)
Net Cash Used in Investing Activities		(2,863,820)	(749,910)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Repayment of loan payable		(490,342)	(452,261)
Net Cash Used in Financing Activities		(490,342)	 (452,261)
Net Cash Osed in Financing Activities		(490,342)	 (402,201)
NET INCREASE IN CASH AND CASH EQUIVALENTS		303,641	360,429
Cash and Cash Equivalents - beginning of year		682,743	322,314
CASH AND CASH EQUIVALENTS - END OF YEAR	<u>\$</u>	986,384	\$ 682,743
Supplemental Disclosure of Cash Flow Information:			
Cash paid during the year for interest	\$	533,492	\$ 571,043

#### **NOTE 1 – ORGANIZATION AND TAX STATUS**

Care for the Homeless ("CFH") provides, coordinates and arranges primary care, health education, HIV counseling and testing, early intervention services for those infected with HIV/AIDS, social services and behavioral health services to homeless people at more than 24 homeless clinics, shelters, soup kitchens and drop-in centers. CFH is licensed by the New York State Department of Health under Article 28 of the Public Health Law to operate clinics as diagnostic and treatment centers, which are designated as federally qualified health centers. CFH's outreach team members also address the long-range needs of homeless people by improving their access to services and public benefits and helping them develop necessary life skills and advocating for appropriate public policies.

CFH's affiliate, Jerome Avenue Care for the Homeless Housing Development Fund Corporation ("Jerome"), operates Susan's Place, a 200-bed transitional residential shelter. Jerome has a net asset deficiency (without donor restrictions) of \$2,226,943 at December 31, 2019. CFH has advanced funds to Jerome to assist in meeting Jerome's operating needs and will continue to do so as necessary. Based on this funding, as well as Jerome's projected revenues and expenses. Jerome believes it will continue to meet its obligations through 2020.

CFH and Jerome, collectively referred as the Organization ("the Organization"), are not-for-profit corporations, which are tax-exempt pursuant to Section 501(c)(3) of the Internal Revenue Code. The corporations are also exempt from state and local taxes.

The consolidated financial statements include the activities and net assets of CFH and Jerome. CFH Jerome, Inc. (a dormant organization), is a sole member of Jerome. CFH is a sole member of CFH Jerome, Inc.

In 2019, the Organization provided services to more than 7,000 homeless men, women and children.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. **Basis of Accounting and Use of Estimates** The Organization's consolidated financial statements have been prepared on the accrual basis of accounting. The Organization adheres to accounting principles generally accepted in the United States of America ("U.S. GAAP"). The preparation of consolidated financial statements in conformity with U.S. GAAP requires the Organization's management to make estimates and assumptions that affect certain reported amounts and disclosures at the date of the consolidated financial statements. Actual results could differ from those estimates.
- B. **Principles of Consolidation** The consolidated financial statements include the activities of CFH and Jerome. All significant intercompany balances and transactions have been eliminated in consolidation.
- C. Basis of Presentation The Organization maintains its net assets under the following two classes:
  - Net assets without donor restrictions represents net assets that are not subject to donor-imposed stipulations.
  - Net assets with donor restrictions represents net assets subject to donor-imposed stipulations that
    will be met either by actions of the Organization or the passage of time. When a stipulated time
    restriction ends or purpose restriction is accomplished, such net assets with donor restrictions are
    reclassified to net assets without donor restrictions and reported in the consolidated statements of
    activities as net assets released from restrictions. The Organization reports donor restricted
    contributions as an increase in net assets without donor restrictions, provided the restrictions are met
    in the same year the contributions are received.
- D. **Cash and Cash Equivalents** The Organization considers all highly liquid instruments purchased with maturities of three months or less to be cash equivalents.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- E. Investments and Fair Value Measurements Investments are recorded at fair value. Fair value measurements are the prices that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, a fair value hierarchy prioritizes observable and unobservable inputs used to measure fair value into three levels, as described in Note 5.
- F. Government Grants Government grants are recorded as revenues to the extent that expenses have been incurred for the purposes specified by the grantors and in accordance with Accounting Standards Update (ASU") 2018-08. To the extent amounts received exceed amounts spent, the Organization establishes refundable advances from governmental sources. Any revenue for contracts that has not yet been earned is reclassified as refundable advances from grantors on the consolidated statements of financial position.

The Organization receives substantially all of its revenue for services provided to approved clients from third-party reimbursement sources; primarily, Health Resources and Services Administration ("HRSA") and New York City Department of Homeless Services ("DHS"). These revenues are subject to audit and retroactive adjustment by the respective third-party fiscal intermediary. Multi-year governmental contracts included under government grants are cancellable by the funder upon its sole discretion. As of December 31, 2019 and 2018, the Organization received conditional grants and contracts from government agencies in the aggregate amounts of \$11,089,435 and \$7,548,667, respectively, that have not been recorded in the accompanying financial statements, as they have not been earned. These grants and contracts require the Organization to provide certain services as specified in the contracts. If such services are not provided, the governmental entities are not obligated to expend the funds allotted under the grants and contracts and the Organization may be required to return the funds already remitted.

- G. **Accounts Receivable Patients** The collection of receivables from third-party payors and patients is the Organization's primary source of cash for operations and is critical to its operating performance.
- H. *Allowance for Uncollectible Receivable* The Organization determines whether an allowance for uncollectible receivables should be provided based on management's assessment of the aged basis of its receivable, creditworthiness of its donors and borrowers, current economic conditions and historical information. As of December 31, 2019 and 2018, the Organization determined that an allowance of \$405,119 and \$232,927, respectively, and contractual allowances of \$3,444,711 and \$4,410,435, respectively, was necessary for accounts receivable patients and no allowance was necessary for government grants and contracts receivable. The Organization generally does not charge interest on past due accounts. Accounts receivable patients are written off when deemed uncollectible.
- Escrow Deposits Cash in escrow deposits represents cash being held in a maintenance fund, which is required by the Low-Income Investment Fund (Note 8).
- J. **Property and Equipment** Property and equipment is stated at cost less accumulated depreciation or amortization. These amounts do not purport to represent replacement or realizable values. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets. Leasehold improvements are amortized over the lesser of the useful lives of the improvements or the term of the lease. The Organization capitalizes all property and equipment having a cost of \$1,000 or more and a useful life of at least one year.
- K. **Deferred Revenues** Fees collected that relate to programs and/or events that will occur in future periods have been recorded as deferred revenue and will be recognized in the period earned.
- L. **Deferred Rent** The Organization leases real property under various operating leases. Rent expense is recorded on the straight-line basis. The portion of rent expense accrued due to straight-lining of the lease is reflected as deferred rent on the accompanying consolidated statements of financial position.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

M. Patient Services Revenue - The Organization has agreements with third-party payors that provide for payments to the Organization at amounts different from its established rates. Payment arrangements include predetermined fee schedules and discounted charges. Service fees are reported at the estimated net realizable amounts from patients, third-party payors and others for services rendered, including retroactive adjustments under reimbursement agreements with third party payors, which are subject to audit by administrating agencies. These adjustments are accrued on an estimated basis and are adjusted in future periods as final settlements are determined. The Organization provides care to certain patients under Medicaid and Medicare payment arrangements. Laws and regulations governing the Medicaid and Medicare programs are complex and subject to interpretation. Compliance with such laws and regulations can be subject to future government review. Self-pay revenue is recorded at published charges with charitable care deducted to arrive at gross self-pay patient revenue. Contractual allowances are then deducted to arrive at net self-pay patient revenue before provision for bad debts.

The Organization bills government agencies, third-party payors and individuals after the services are performed or has completed their portion of the contract. Receivables are due in full when billed and revenue is recognized as performance obligations are satisfied.

Performance obligations are determined based on the nature of the services provided by the Organization in accordance with the contract. Revenue for performance obligations satisfied over time is recognized as the services are provided. This method depicts the transfer of services over the term of the performance obligation based on the inputs needed to satisfy the obligation. The Organization measures the performance obligation from the beginning of the next month or day to the point when it is no longer required to provide services under the contract or has met the requirements to bill for the services provided, which is generally at the end of each month or period of time allowed based on the government agencies' stipulations.

All performance obligations relate to contracts with a duration of less than one year, therefore, there are no performance obligations or contract balances that are unsatisfied as of December 31, 2019. The performance obligations for these contracts are completed when the service is completed and upon submission of required documentation. The Organization determines the transaction price based on established rates and contracts for services provided. Program service fees consist of revenues for the following programs:

Medical Clinics	\$ 4,677,732
Residential Service at Susan's Place	150,000
	\$ 4,827,732

N. Charity Care - The Organization is open to all patients, regardless of their ability to pay. In the ordinary course of business, the Organization renders services to patients who are financially unable to pay for healthcare. The Organization provides care to these patients who meet certain criteria under its sliding fee discount policy without charge or at amounts less than the established rates. Because the Organization does not pursue a collection of amounts determined to qualify as charity care, they are not reported as revenue.

The total cost of charity care provided was approximately \$273,000 and \$295,000 for the years ended December 31, 2019 and 2018, respectively. The cost of charity care is estimated by management based on the ratio of cost-to-gross charged multiplied by the gross uncompensated charges associated with providing care to charity patients.

O. Meaningful Use Incentive - The American Recovery and Reinvestment Act of 2009 ("ARRA") amended the Social Security Act to establish one-time incentive payments under the Medicare and Medicaid programs for certain professionals that: (1) meaningfully use certified Electronic Health Record ("EHR") technology, (2) use the certified EHR technology for electronic exchange of health information to improve quality of healthcare and (3) use the certified EHR technology to submit clinical and quality measures. These provisions of ARRA, together with certain of its other provisions, are referred to as the Health Information Technology for Clinical and Economic Health ("HITECH") Act. The criteria for meaningful use incentives is to be staged in three steps over the course of six years and paid out based on a transitional schedule. Certain providers of the Organization have met the criteria and have earned \$42,500 and \$0 from the Medicaid incentive program during the years ended December 31, 2019 and 2018, respectively.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

P. **Contributions** - Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. Conditional promises to give are not included as support until the conditions are substantially met.

All contributions are considered to be without donor restrictions use unless specifically restricted by the donor. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions.

- Q. Donated Services Donated services are reported as contributions when the services create or enhance nonfinancial assets, require specialized skills and are provided by individuals possessing those skills and would typically need to be purchased if not provided in-kind. Board members and other individuals volunteer their time and perform a variety of tasks that assist the Organization. These services have not been recorded in the consolidated financial statements as they do not meet the criteria outlined above. There was no donated services during the years ended December 31, 2019 and 2018.
- R. **Functional Allocation of Expenses** The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying statements of functional expenses. Accordingly, certain costs have been allocated among the program and supporting services benefited based on usage or other equitable bases established by management. The expenses that are allocated include salaries and payroll taxes and employee benefits, which are allocated on the basis of time and effort, and occupancy, depreciation, insurance, and interest expense, which are allocated on a square footage basis.
- S. Advertising Advertising costs are expensed as incurred.
- T. **Adoption of New Accounting Standards** Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2014-09, "Revenue from Contracts with Customers" (Topic 606) was adopted by the Organization for the year ended December 31, 2019. The core guidance is ASU 2014-09 is to recognize revenue to depict the transfer of services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those services as described in Note 2M.

FASB ASU 2018-08, "Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made" (Topic 958) was also adopted by the Organization for the year ended December 31, 2019. The core guidance is to assist entities in evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal) transactions and determining whether a contribution is conditional as further descried in Note 2F.

#### **NOTE 3 – LIQUIDITY AND AVAILABILITY**

Financial assets available for general expenditures, within one year of the consolidated statement of financial position date, comprise the following:

Cash and cash equivalents	\$	986,384
Investments		2,118,084
Government grants and contracts receivable		3,758,308
Accounts receivable – patients, net		1,134,647
Total		7,997,423
Less: Net assets with donor restrictions		(723,879)
Total	¢	7,273,544
i Ulai	Ψ	1,213,344

#### NOTE 3 - LIQUIDITY AND AVAILABILITY (Continued)

As part of the Organization's liquidity management plan, the Organization invests cash in excess of daily requirements in short-term, liquid investments. In addition, the Organization has a maximum line of credit totaling \$850,000 with a financial institution (Note 9C), which can be drawn upon if needed.

#### **NOTE 4 - INVESTMENTS**

Investments consist of the following as of December 31:

	 2019	 2018
Money market funds	\$ 291,738	\$ 540,024
Mutual funds	345,693	330,149
U.S. Government bonds	384,502	335,087
Corporate bonds	125,696	160,071
Equities	 970,455	 768,774
	\$ 2,118,084	\$ 2,134,105

Investment return consists of the following for the years ended December 31:

	 2019		2018
Interest and dividends	\$ 65,055	\$	54,049
Realized gain	587		8,383
Unrealized gain (loss)	235,816		(107,329)
Investment expenses	 (17,480)		(17,432)
Net Investment Income (loss)	\$ 283,978	\$	(62,329)
		(60.3	311)

#### **NOTE 5 – FAIR VALUE MEASUREMENTS**

In determining fair value, the Organization utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible in its assessment of fair value.

The fair value hierarchy defines three levels as follows:

Level 1: Valuations based on quoted prices (unadjusted) in an active market that are accessible at the measurement date for identical assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.

Level 2: Valuations based on observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in inactive markets; or model-derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.

Level 3: Valuations based on unobservable inputs are used when little or no market data is available. The fair value hierarchy gives lowest priority to Level 3 inputs.

Investments in money market funds, mutual funds and equities are valued using market prices in active markets (Level 1). Level 1 instrument valuations are obtained from real-time quotes for transactions in active exchange markets involving identical assets. Investments in government bonds and corporate bonds are valued using quoted prices in inactive markets (Level 2). Level 2 instruments valuations are obtained from similar assets or model derived valuations in which all significant inputs are observable or can be derived principally from or corroborated with observable market data.

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the end of the reporting period. For the years ended December 31, 2019 and 2018, there were no transfers in or out of levels 1, 2 or 3.

#### NOTE 5 - FAIR VALUE MEASUREMENTS (Continued)

Financial assets carried at fair value as of December 31, 2019 are measured by fair value hierarchy level as follows:

	 Level 1	 Level 2	 Total
Money market funds	\$ 291,738	\$ -	\$ 291,738
Mutual funds	345,693	-	345,693
U.S. Government bonds	-	384,502	384,502
Corporate bonds	-	125,696	125,696
Equities	 970,455	 	970,455
	\$ 1,607,886	\$ 510,198	\$ 2,118,084

Financial assets carried at fair value as of December 31, 2018 are measured by fair value hierarchy level as follows:

	 Level 1	Level 2	 Total
Money market funds	\$ 540,024	\$ -	\$ 540,024
Mutual funds	330,149	-	330,149
U.S. Government bonds	-	335,087	335,087
Corporate bonds	-	160,071	160,071
Equities	 768,774	 	 768,774
	\$ 1,638,947	\$ 495,158	\$ 2,134,105

#### NOTE 6 - ACCOUNTS RECEIVABLE - PATIENTS, NET

Patient services receivable consist of the following as of December 31:

	2019	_	2018
Medicaid	\$ 1,187,438	\$	691,844
Medicare	306,483		559,438
Managed care	1,105,649		1,389,002
Other third-party payors	132,036		226,023
Self-pay	2,059,725		2,350,538
Other	193,146		471,470
	4,984,477		5,688,315
Less: Contractual Allowance	(3,444,711)		(4,410,435)
Less: Allowance for doubtful accounts	(405,119)		(232,927)
Accounts Receivable – patients, net	<u>\$ 1,134,647</u>	<u>\$</u>	1,044,953

#### NOTE 7 - PROPERTY AND EQUIPMENT, NET

Property and equipment consists of the following as of December 31:

		2019	 2018	Estimated Useful Lives
Furniture and equipment	\$	2,797,352	\$ 2,433,592	5 Years
Leasehold improvements		12,833,703	11,637,153	10 - 21 Years
Vehicles		351,759	224,572	5 Years
Construction in progress		2,385,704	 919,381	
		18,368,518	15,214,698	
Less: Accumulated depreciation		(9,010,648)	 <u>(8,171,485)</u>	
	<u>\$</u>	9,357,870	\$ 7,043,213	

#### NOTE 7 - PROPERTY AND EQUIPMENT, NET (Continued)

For the years ended December 31, 2019 and 2018, depreciation expense amounted to \$839,163 and \$695,316, respectively.

Construction in progress primarily consists of amounts paid for facility improvements in existing sites and construction of the new sites. In 2018, the following new sites have been under construction: 427 West 52<sup>nd</sup> St Women's Center, 91 Junius Street, 30<sup>th</sup> Street Assessment Shelter Center, Laurel Hall, 3600 Jerome Avenue Men's Shelter. The projects are expected to be completed in 2020 with estimated cost to complete of approximately \$2.4 million and are funded by government grants.

#### **NOTE 8 - LOANS PAYABLE**

In 2007, Jerome borrowed \$10,077,137 from the Low-Income Investment Fund to finance the construction of Susan's Place. The loan is being paid by New York City Department of Homeless Services directly to the Low-Income Investment Fund as part of the debt service component of the reimbursement for the operations of Susan's Place. As of December 31, 2019 and 2018, there was \$6,328,642 and \$6,813,405 outstanding, respectively. The interest rate is fixed at 8.09% and interest expense was \$533,492 and \$571,043 for the years ended December 31, 2019 and 2018, respectively. The loan matures on August 1, 2028 and the improvements, which are carried as leasehold improvements, are collateral for the Low-Income Investment Fund Ioan. As part of the Ioan, Jerome is required to contribute \$10,000 annually into a maintenance fund (Note 2I). These funds can be used as needed for capital expenditures.

In addition, the Organization has a vehicle loan payable which amounted to \$2,016 and \$7,595, respectively, as of December 31, 2019 and 2018.

Future annual principal payments for the years ending after December 31, 2019 and thereafter are as follows:

2020	\$ 527,483
2021	569,590
2022	617,417
2023	669,261
2024	725,457
Thereafter	 3,221,450
	\$ 6,330,658

#### **NOTE 9 – COMMITMENTS AND CONTINGENCIES**

#### A. Operating Lease

In 2011, CFH entered into a 10-year operating lease agreement with 30 East 33<sup>rd</sup> St. Realty LLC, which expires on December 31, 2020. CFH also rents space for one of its clinics on a month-to-month basis. In November 2018, CFH entered into a 10-year operating lease for space for a clinic at 91 Junius Street in Brooklyn, New York, which expires on October 31, 2028. In December 2018, CFH also signed a lease for a building for a new health center at 427-429 West 52nd Street in New York, New York. The lease term and rental payments for 427-429 West 52nd Street commenced on June 1, 2019 and the occupancy costs are reimbursed by government grants and contract funding.

As of March 1, 2005, Jerome began leasing space under an operating lease agreement, which expires in February 2027. The 1911-21 Jerome Avenue lease is noncancelable, unless the landlord plans to sell the premises and the tenant is given the first right of refusal (Article 29 of the lease agreement). There are no other cancellation clauses in the lease.

Rent credits and charges are accounted for on a straight-line basis over the life of the lease which gives rise to a timing difference that is reflected as deferred rent liability in the accompanying consolidated statements of financial position, amounting to \$2,067,996 and \$1,338,073 as of December 31, 2019 and 2018, respectively.

#### NOTE 9 - COMMITMENTS AND CONTINGENCIES (Continued)

Presented below are the approximate minimum rental payments under operating leases for the years ending after December 31, 2019 and thereafter:

	 CFH	 <u>Jerome</u>	 Total
2020	\$ 2,304,767	\$ 834,728	\$ 3,139,495
2021	2,022,203	859,770	2,881,973
2022	2,077,972	885,563	2,963,535
2023	2,084,844	912,130	2,996,974
2024	2,086,872	939,494	3,026,366
Thereafter	 6,688,308	 2,134,638	 8,822,946
	\$ 17,264,966	\$ 6,566,323	\$ 23,831,289

The total rent expense for real property for the years ended December 31, 2019 and 2018 amounted to \$2,680,420 and \$1,050,445, respectively

#### B. Third Party Contingencies

The Organization is responsible for reporting to, and is regulated by, various third parties, among which are the Centers for Medicare and Medicaid Services ("CMS") and the New York State Department of Health ("DOH"). These agencies, as well as the New York State Office of Attorney General's Medicaid Fraud Control Unit, the Internal Revenue Service, the New York State Office of the Attorney General's Charities Bureau, the Office of Inspector General, and other agencies have the right to audit the Organization. These agencies have the right to audit fiscal, as well as programmatic compliance (*i.e.*, clinical documentation, among other compliance requirements).

The Organization is licensed by the DOH to operate an Article 28 Diagnostic and Treatment Center and has been designated as a Federally Qualified Health Center ("FQHC"). As an FQHC, the Organization is reimbursed by the DOH a Medicaid fee-for-service rate, as well as a supplemental payment rate known as a "wrap" payment.

The healthcare industry is subject to voluminous and complex laws and regulations of federal, state and local governments. Compliance with such laws and regulations can be subject to future government review and interpretation as well as regulatory actions unknown or unasserted at this time. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government healthcare program participation requirements, reimbursement laws and regulations, anti-kickback and anti-referral law, and false claims prohibitions.

#### C. Line of Credit

The Organization has a bank revolving line of credit with an \$850,000 limit with a bank. The line is secured by the assets of the Organization. Under the terms of the agreement, borrowings will bear an interest rate equal to the London Inter Bank Offered Rate ("LIBOR") plus 3.%. There were no borrowings outstanding under the line of credit at December 31 2019 and 2018.

#### D. Income Tax

The Organization believes it has no uncertain income tax positions as of December 31, 2019 and 2018 in accordance with Accounting Standards Codification ("ASC") Topic 740, "Income Taxes", which provides standards for establishing and classifying any tax provisions for uncertain tax positions.

#### NOTE 10 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were restricted for the following purposes as of December 31:

	 2019	 2018
Medical and other equipment	\$ 274,562	\$ 17,779
Primary care utilization	226,694	210,035
Health Care	195,027	205,745
Outreach and enrollment	19,197	-
Mental health supportive housing	7,470	49,416
Mobile van	929	7,506
Client supplies	 	 296
	\$ 723,879	\$ 490,777

Net assets released from restrictions amounted to \$369,853 and \$392,799 for the years ended December 31, 2019 and 2018, respectively.

#### **NOTE 11 - PENSION PLAN**

The Organization maintains a defined contribution plan for all eligible employees who have completed one year of service. During the years ended December 31, 2019 and 2018, CFH made contributions of \$179,012 and \$140,753, respectively, to the plan.

#### **NOTE 12 - CONCENTRATIONS**

- A. Cash and cash equivalents that potentially subject the Organization to a concentration of credit risk include cash accounts with various financial institutions that exceeded the Federal Deposit Insurance Corporation ("FDIC") insurance limits by approximately \$600,000 and \$178,000 as of December 31, 2019 and 2018, respectively.
- B. The PHS Section 330(h) and New York City Department of Homeless Services grants represent approximately 56% and 70% of total consolidated operating revenues in the accompanying consolidated statements of activities for the years ended December 31, 2019 and 2018, respectively.

#### **NOTE 13 - SUBSEQUENT EVENTS**

Management has evaluated, for potential recognition and disclosure, events subsequent to the date of the consolidated statement of financial position through July 31, 2020, the date the consolidated financial statements were available to be issued.

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus ("COVID-19") as a pandemic, which continues to spread throughout the United States. The Organization could be materially and adversely affected by the risks, or the public perception of the risks, related to an epidemic, pandemic, outbreak, or other public health crisis, such as the recent outbreak of COVID-19. The ultimate extent of the impact of any epidemic, pandemic or other health crisis on the Organization's mission, financial condition and results of operations will depend on future developments, which are highly uncertain and cannot be predicted as of the date of the consolidated statement of financial position, including new information that may emerge concerning the severity of such epidemic, pandemic or other health crisis and actions taken to contain or prevent their further spread, among others. Accordingly, the Organization cannot predict the extent to which its financial condition and results of operations will be affected.

#### NOTE 13 - SUBSEQUENT EVENTS (Continued)

On March 27, 2020, in response to COVID-19, the federal government passed the Coronavirus Aid, Relief, and Economic Stability Act ("CARES Act"). Among many other provisions, to help businesses retain employees, the CARES Act provides relief to qualifying businesses through a program called the Paycheck Protection Program ("PPP"). Participating in the PPP enables the business to obtain a loan from the Small Business Administration sector of the government. If the proceeds from the loan are used for specified purposes, some or all of the loan can be forgiven. The Organization applied for this loan through a Small Business Administration ("SBA") authorized lender and received approximately \$1.2 million for CFH and \$350,000 for Jerome in May 2020.

## CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATING SCHEDULE OF FINANCIAL POSITION AS OF DECEMBER 31, 2019

		Care for the Homeless		Jerome	C	onsolidated Total
ASSETS						
Current Assets						
Cash and cash equivalents	\$	722,262	\$	264,122	\$	986,384
Investments		2,118,084		-		2,118,084
Government grants and contracts receivable		2,524,749		1,233,559		3,758,308
Accounts receivable - patients, net		1,134,647		<del>-</del>		1,134,647
Prepaid expenses and other assets		231,178		11,306		242,484
Total current assets		6,730,920		1,508,987		8,239,907
Escrow deposits		-		122,548		122,548
Property and equipment, net		3,126,011		6,231,859		9,357,870
Due from (to) Affiliates		30,982	-	(30,982)	_	-
TOTAL ASSETS	<u>\$</u>	9,887,913	\$	7,832,412	\$	17,720,325
LIABILITIES Current Liabilities						
Accounts payable and accrued expenses	\$	3,243,185	\$	513,755	\$	3,756,940
Refundable advances from grantors	Ψ	2,529,320	Ψ	2,010,345	Ψ	4,539,665
Deferred revenues		102,197		-,-,-,-,-		102,197
Loans payable - current		2,016		525,467		527,483
Total current liabilities		5,876,718		3,049,567		8,926,285
Deferred rent		861,383		1,206,613		2,067,996
Loans payable				5,803,175		5,803,175
TOTAL LIABILITIES		6,738,101		10,059,355		16,797,456
NET ASSETS (DEFICIENCY)						
Without donor restrictions:		2,425,933		(2,226,943)		198,990
With donor restrictions		723,879		-		723,879
TOTAL NET ASSETS (DEFICIENCY)		3,149,812		(2,226,943)		922,869
TOTAL LIABILITIES AND NET ASSETS (DEFICIENCY)	<u>\$</u>	9,887,913	\$	7,832,412	\$	17,720,325

#### CARE FOR HOMELESS AND AFFILIATES CONSOLIDATING SCHEDULE OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2019

	Ca	re for the Homele	ess		Jerome			Consolidated Total			
	Without Donor	With Donor		Without Donor	With Donor		Consolidating	Without Donor	With Donor		
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total	Eliminations	Restrictions	Restrictions	Total	
REVENUE											
Net patient services revenues (Net of contractual allowances)	\$ 4,677,732	\$ -	\$ 4,677,732	\$ 150,000	\$ -	\$ 150,000	\$ -	\$ 4,827,732	\$ -	\$ 4,827,732	
Public Health Services Section 330(h) - contract	6,197,265	-	6,197,265	-	-	-	-	6,197,265	-	6,197,265	
NYC Department of Homeless Services - contract	-	-	-	9,139,477	-	9,139,477	-	9,139,477	-	9,139,477	
Government grants and contracts	5,743,302		5,743,302					5,743,302		5,743,302	
Total government grants and contracts revenue	11,940,567	-	11,940,567	9,139,477	-	9,139,477	-	21,080,044	-	21,080,044	
Net investment return	283,978	-	283,978	-	-	-	-	283,978	-	283,978	
Contribution	96,051	602,955	699,006	-	-	-		96,051	602,955	699,006	
Other income	544,659	-	544,659	2	-	2	-	544,661	-	544,661	
Meaningful use incentives	42,500	-	42,500	-	-	-	-	42,500	-	42,500	
Management Fees	483,250	-	483,250	-	-	-	(483,250)	-	-	-	
Net assets released from restrictions	369,853	(369,853)						369,853	(369,853)		
Total support and other income	1,820,291	233,102	2,053,393	2	-	2	(483,250)	1,337,043	233,102	1,570,145	
TOTAL REVENUE	18,438,590	233,102	18,671,692	9,289,479		9,289,479	(483,250)	27,244,819	233,102	27,477,921	
EXPENSES											
Program Services:											
Medical clinics	11,133,605	-	11,133,605	-	-	-	_	11,133,605	_	11,133,605	
Residential services at 52nd Street	3,735,104	-	3,735,104	-	-	-	_	3,735,104	_	3,735,104	
Residential services at Susan's Place				7,568,934		7,568,934	(483,250)	7,085,684		7,085,684	
Total Program Services	14,868,709	<u> </u>	14,868,709	7,568,934		7,568,934	(483,250)	21,954,393		21,954,393	
Supporting Services:											
Management and administration	4,000,328	-	4,000,328	-	-	-	-	4,000,328	-	4,000,328	
Fundraising	370,912		370,912			<del>-</del>		370,912		370,912	
Total Supporting Services	4,371,240		4,371,240					4,371,240		4,371,240	
TOTAL EXPENSES	19,239,949		19,239,949	7,568,934		7,568,934	(483,250)	26,325,633		26,325,633	
CHANGE IN NET ASSETS BEFORE DEPRECIATION AND AMORTIZATION	(801,359)	233,102	(568,257)	1,720,545		1,720,545		919,186	233,102	1,152,288	
Depreciation and amortization	(158,493)		(158,493)	(680,670)		(680,670)		(839,163)		(839,163)	
CHANGE IN TOTAL NET ASSETS	(959,852)	233,102	(726,750)	1,039,875	-	1,039,875	-	80,023	233,102	313,125	
Net assets - beginning of year	3,385,785	490,777	3,876,562	(3,266,818)		(3,266,818)		118,967	490,777	609,744	
NET ASSETS - END OF YEAR	\$ 2,425,933	\$ 723,879	\$ 3,149,812	\$ (2,226,943)	\$ -	\$ (2,226,943)	\$ -	\$ 198,990	\$ 723,879	\$ 922,869	
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# CARE FOR THE HOMELESS AND AFFILIATES CONSOLIDATING SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

	Program Services								Sup	port							
				Residential		Residential		Total		Management			Total				
	Medical Services at			Services at Program				and	Supporting					C	Consolidated		
		Clinics		52nd Street		Susan's Place		Services		General		Fundraising	Services	E	iminations		Total
Salaries Payroll taxes and employee benefits	\$	4,407,964 902,390	\$	883,496 180,868	\$	1,757,716 516,916	\$	7,049,176 1,600,174	\$	2,157,491 441,678	\$	231,285 47,348	\$ 2,388,776 489,026	\$	- -	\$	9,437,952 2,089,200
Total salaries and related costs		5,310,354		1,064,364		2,274,632	-	8,649,350		2,599,169		278,633	2,877,802		-		11,527,152
Program supplies		1,794,298		98,048		79,577		1,971,923		-		-	-		-		1,971,923
Medical provider expenses		1,491,406		-		-		1,491,406		-		-	-		-		1,491,406
Consulting and professional services		1,053,956		517,713		2,535,257		4,106,926		639,202		7,813	647,015		(483,250)		4,270,691
Occupancy		188,760		1,638,449		1,343,062		3,170,271		218,671		18,666	237,337		-		3,407,608
Maintenance and repairs		169,786		82,398		123,039		375,223		21,739		1,856	23,595		-		398,818
Publication and printing		63,594		1,330.00		1,515		66,439		38,759		7,460	46,219		-		112,658
Office expenses		117,345		54,100		21,951		193,396		99,883		11,878	111,761		-		305,157
Insurance		189,457		60,249		77,809		327,515		39,787		5,250	45,037		-		372,552
Telephone		231,128		59,418		35,226		325,772		40,628		6,087	46,715		-		372,487
Postage and delivery		4,798		-		1,205		6,003		6,071		1,277	7,348				13,351
Travel Expenses		48,256		8,095		95,230		151,581		27,736		331	28,067		-		179,648
Equipment		313,115		52,778		43,546		409,439		104,535		14,764	119,299		-		528,738
Membership and dues		410.00		-		650		1,060		22,868		201	23,069		-		24,129
Meetings and conference		41,761		7,267		14,646		63,674		19,166		4,729	23,895		-		87,569
Advertising		96,059		-		-		96,059		93,839		-	93,839		-		189,898
Food		17,157		90,895		388,097		496,149		25,256		2,904	28,160		-		524,309
Interest		-		-		533,492		533,492		-		-	-		-		533,492
Miscellaneous		1,965		-		-		1,965		3,019		9,063	12,082		-		14,047
Total operating expenses before depreciation and amortization		11,133,605		3,735,104		7,568,934		22,437,643		4,000,328		370,912	4,371,240		(483,250)		26,325,633
Depreciation and amortization		48,627		39,083		680,670		768,380		70,783			70,783				839,163
TOTAL EXPENSES	\$	11,182,232	\$	3,774,187	\$	8,249,604	\$	23,206,023	\$	4,071,111	\$	370,912	\$ 4,442,023	\$	(483,250)	\$	27,164,796